CASE STUDY

Company Challenge:
The NYU Hospital for Joint Diseases provides the highest quality of surgical and therapeutic care in the treatment, rehabilitation, and prevention of musculoskeletal, rheumatic, immunological, neurological, and other related diseases and injuries. The Health Information Management department had a tremendous backlog of records that required archiving. The typical protocol was to microfiche records in order to conserve space, yet there was discussion that the vision of the Medical Center was to implement an Electronic Medical Record solution in 2009.

DRS Solution:
“I took the opportunity to evaluate electronic methods of archiving that could potentially be interfaced down the road. As a result of our thorough vendor exploration, we determined that the DRS Group had a very comprehensive product that could digitize our records as opposed to microfilming without inflating our costs dramatically.” The DRS Group has completed several purge projects, archiving several years worth of medical records for the institution. DRS has now converted over two years of medical records into digitized format which is being integrated with NYU’s new Electronic Medical Records system. “Prior to the start of the projects, the DRS sales manager provided very detailed pricing quotes to avoid any unforeseen costs and outlined all the specifics of our contract with clear concise details. During the purge, the DRS team was very professional, flexible and responsive to all of our department needs. They also worked closely with management to ensure our satisfaction and offered great solutions due to the constant changes in technology here at the medical center.”

Return on Investment:
Now, the staff of the NYU Hospital for Joint Diseases has instant access to all patient medical records from PC’s within their offices. The digital records can be quickly accessed by user-name and a secure password for viewing, printing or faxing as necessary.

With medical record scanning services from DRS, the NYU Hospital improved not only their workflow but work efficiencies as well. They now enjoy several benefits:

- **Cost Savings** - It has been proven that managing documents in digital format vs. paper can cut cost by as much as 40%.
- **Space Saving** – Improved use of space as a result of no longer having to store/manage paper medical records.
- **HIPAA** – The security and control of confidential patient information is of utmost importance.
- **IT Infrastructure** – Maximizes the use of existing IT investment.
- **Immediate Access** – Uninterrupted availability to patients’ records at any time.
- **Remote Access** – Patient Medical Records can be accessed even while away from the office.
- **Patient Service** – The ease of access to patient information offers significant improvement to overall service.
- **Disaster Preparedness** – By storing a digital copy of patient records offsite in a secure location, the NYU Hospital for Joint Diseases is now much better prepared for disaster recovery.
- **No Misfiles** – Lost, misplaced, misfiled and/or damaged records are a thing of the past.
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